



Create Your Fourth Quarter Planning Class 2 of 2

Lift the weights

Everything counts

Goal of this class: Create a 1-3+ page 4th quarter plan

The purpose of this class is for you to create a written plan for the 4th quarter for your business by 11:59 pm pacific on September 30.

Email me right now! Subject Line: I commit

Email Body: Hi Eric, I commit to completing my 4th quarter plan by September 30 at 11:59 pm pacific.

www.hubpagereplay.com

Launching my new program this Friday at 9 am pacific

To register go to <https://ericlofholm.lpages.co/coach-with-eric-2023/>

Book your coaching session with Eric to review your plan – first 50 who are not already coaching with Eric - <https://ericlofholm.lpages.co/q4-coaching/>

Ruthie

Dr. Moine's LinkedIn story

What is a skillset you want to improve over the next 3 months?

You have 2 minutes to do this exercise.

Focus on Revenue Producing Activities

You have 3 minutes to identify 3 revenue producing activities. Go!

Write down 3 revenue producing activities

Make the plan simple

Here was my initial plan to build an international training company:

- Give 1 talk per day
- 5 per week
- 20 per month
- 240 per year
- Do this from 1999 until 2040 or so

25 prospecting touches per day, 5 days per week

No breakfast/low carb diet/reduced sugar/gym 3 days per week

Plan my day in writing 5 days per week

Attend church weekly, read bible for 5-10 minutes per day

Write down a simple plan to achieve one of your goals for the 4th quarter.

You have 4 minutes

Be back at 3:29

Becky Robbins

Level 10 Exercise

Pick at least one area of your life to put additional intention on

Be back at 3:50

Nancy

Jen'el – Create a New Story

What is your new story?

You have 5 minutes to create a new story