

7 Success Tips

1. Focus on today – The way to have a great year is to have a great month. The way to have a great month is to have a great week. The way to have a great week is to have a great day. The way to have a great day is to focus on now
2. Let deals breathe – when people a deal together it is an agreement between two people. Allow space so a deal can breathe
3. Continuous Sales Improvement
4. Write down what you want to accomplish for the day
5. Mastery – you are always the student
6. Seek advisors
7. When being acknowledged get present and receive it

Bonus Video – Andrea Waltz -

<https://www.youtube.com/watch?v=wwmX5vfEsCk&t=336s>