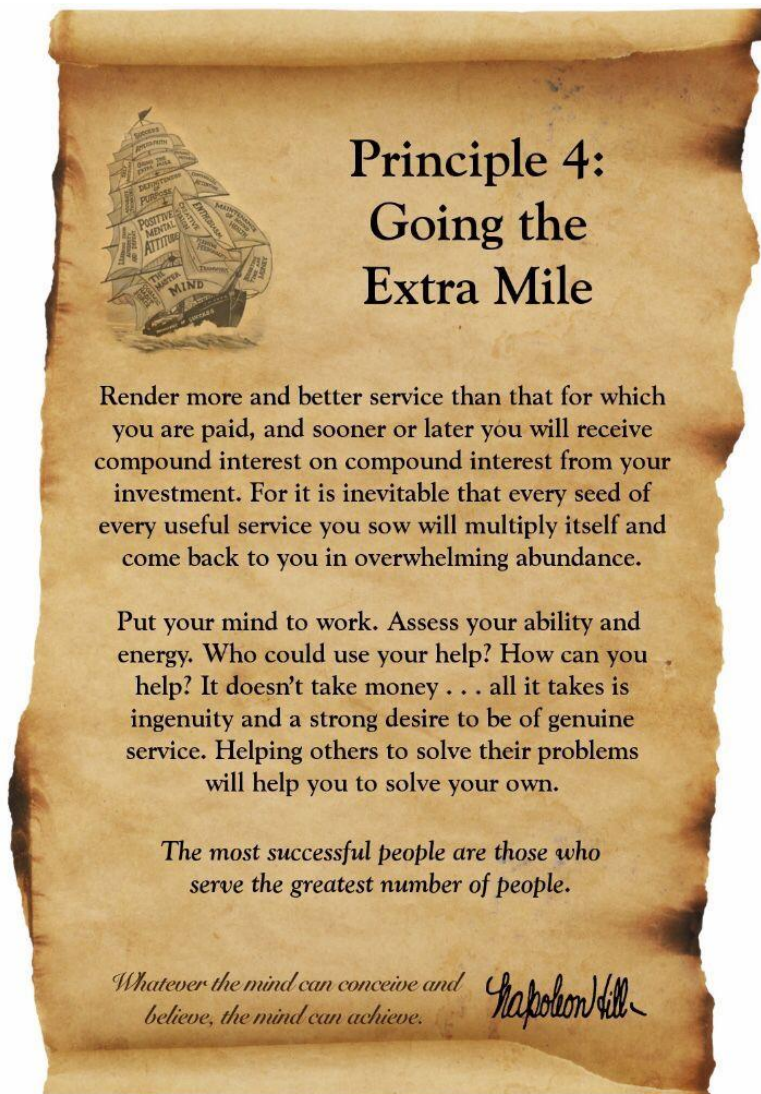


## Lesson 4 – Going the Extra Mile

Pat yourself on the back

Today is going to be a great day!



My office manager and assistant Vicky Lavarias is a great example of going the extra mile. She regularly does things to support my success and the company's success that goes outside of her job description. – If you report to someone how do they feel about your effort?



Render more and better service than one is expected to render and doing it in a positive mental attitude

Hill calls it a magic principle of self-advancement

QQMA

Quality of service + quantity of service you render + the mental attitude in which you render service = the compensation you get from your service

Newsletter at McDonalds

Jay Abraham – Speaking at my event

This course – Facebook community, listen on a call, on Zoom, you have the replay, you have notes, you have Napoleon Hill's videos, you have a daily bonus video

How can you use the principle of going the extra mile to work towards your definitiveness of purpose?

Consider teaching what you are learning in this class to others. This will pay it forward and give you a deeper understanding of the lessons.

We have around 100+ people per day listening and watching. I encourage you to invite others to join you.

Going the Extra Mile Video - <https://www.youtube.com/watch?v=iJxCPdscLQ>